BOARD MEETING Thursday, October 18, 2007 **Zia Room - Library** 4:00 p.m.

AGENDA

| A. Welcome | Larry Hanna |
|--|-----------------|
| B. Adoption of Agenda | Larry Hanna |
| C. Approval of Minutes of September 20, 2007 | Larry Hanna |
| D. President's Report | Steve McCleery |
| E. New Business | |
| 1. Monthly Expenditures Report | Dan Hardin |
| 2. Monthly Revenue Report | Dan Hardin |
| 3. Oil and Gas Revenue Report | Dan Hardin |
| 4. Schedule of Investments | Dan Hardin |
| 5. Fiscal Watch Reports | Dan Hardin |
| 6. Consideration of Bid #1006 – Janitorial Supplies | Josh Morgan |
| 7. Consideration of Bid #1007 – Fitness Equipment for Del Norte Center | Josh Morgan |
| 8. Consideration of Western Heritage Museum Advisory Board Request | Calvin Smith |
| 9. Consideration of Derrick and Pump Jack Installation | Calvin Smith |
| 10. Consideration of Sculpture | Calvin Smith |
| 11. Personnel Consideration – WHM Education & Events Coordinator | Calvin Smith |
| 12. Personnel Consideration – Custodial Position | Charley Carroll |
| F. Public Comments | Larry Hanna |
| G. Announcement of Next Meeting | Larry Hanna |
| H. Adjournment | Larry Hanna |

BOARD MEETING

SEPTEMBER 20, 2007

MINUTES

The New Mexico Junior College Board met on Thursday, September 20, 2007, beginning at 4:00 p.m. in the Zia Room of Pannell Library. The following members were present: Mr. Larry Hanna, Chairman; Ms. Patricia Chappelle, Secretary; Mr. Phillip Jones; Mrs. Mary Lou Vinson; Mrs. Yvonne Williams; and Mr. Guy Kesner. Not present was Mr. Ron Black.

Mr. Hanna called the meeting to order and welcomed visitors and guests present: Marie Wadsworth, Hobbs News Sun.

Upon a motion by Mr. Jones, seconded by Mrs. Williams, the agenda was unanimously adopted, as presented.

Upon a motion by Mrs. Vinson, seconded by Mrs. Williams, the Board unanimously approved the minutes of August 16 & September 5, 2007.

Under *President's Report*, Dr. McCleery reminded the Board of the Staked Plains Roundup being held on campus. Jennifer Jordon gave the Board an update on the New Mexico Junior College Foundation.

Under *New Business*, Dan Hardin presented the August financial reports and with a motion by Mr. Jones, seconded by Mrs. Vinson, the Board unanimously approved the expenditures for August, 2007.

Mr. Hardin presented the Research & Public Service Projects to be submitted to the Higher Education Department. The two requests are for increased funding for Athletics and Nursing. Upon a motion by Mr. Kesner, seconded by Mr. Jones, the Board unanimously approved the two requests.

Dr. McCleery presented a recommendation to name the new campus apartments the "Senator Carroll Leavell Student Apartments". After some discussion and upon a motion by Mr. Jones, seconded by Ms. Chappelle, the

board unanimously approved naming the new campus apartments the "Carroll Leavell Student Apartments", omitting "Senator" as in the original proposal.

Dr. McCleery presented a recommendation to waive institutional fees for all citizens (in and out of district and out of state) that are 55 years of age or older. The recommendation does not include a tuition waiver. The financial impact is minimal and the benefits are substantial. Upon a motion by Ms. Chappelle, seconded by Mrs. Williams, the Board approved the recommendation. The vote was as follows: Mr. Jones – yes; Mrs. Vinson – yes; Ms. Chappelle – yes; Mr. Hanna – yes; Mrs. Williams – yes; and Mr. Kesner – no. Mr. Kesner supports the fees being waived for in-district citizens only.

Dr. McCleery presented a request for a new position – Western Heritage Museum Education and Events Coordinator. After some discussion and upon a motion by Mrs. Vinson, seconded by Ms. Chappelle, the Board unanimously approved the request.

Robert Rhodes recommended Mr. Jeffery McCool for the Dean of Extended Learning position at an annual salary of \$67,258. Upon a motion by Ms. Chappelle, seconded by Mrs. Williams, the Board unanimously approved the employment of Mr. McCool.

Mr. Rhodes recommended Mr. Michael Abitz for the NRC Curriculum Developer position at an annual salary of \$61,212. Upon a motion by Mrs. Vinson, seconded by Ms. Chappelle, the Board unanimously approved the employment of Mr. Abitz, effective September 24, 2007.

Regina Organ recommended Ms. Michele Clingman for the Dean of Enrollment Management position at an annual salary of \$57,291. Upon a motion by Mr. Jones, seconded by Mrs. Williams, the Board unanimously approved the employment of Ms. Clingman, effective October 16, 2007.

Personnel Consideration – Professor of Physical Education/Assistant Men's Basketball Coach was tabled.

Mr. Hanna called for comments from the public. There being none, the next regular board meeting was scheduled for October 18, 2007, beginning at 4:00 p.m.

Upon a motion by Mr. Jones, seconded by Mrs. Vinson, the board meeting adjourned at 4:50 p.m.

Vice President for Finance

To:

New Mexico Junior College Board Members

From:

Dan Hardin

Date:

October 5, 2007

RE:

Expenditure and Revenue Reports for September

September represents month three or the end of the first quarter of the 2007/2008 fiscal year. The expenditure report reflects expenditure totals that include funds expended and encumbered. The total year-to-date funds expended and/or encumbered through September 2007 is \$16,140,291.00.

In the review of the Instruction and General, we see normal expenditures for this time of year, with total Instruction and General expenditures of \$3,890,041.00. Total current unrestricted fund expense through September is \$5,328,133.00, which is 26% of the budget. Student Aid and Auxiliary Enterprises normally have a higher percentage of their budget spent at this time.

In the restricted funds \$1,801,363.00 was expensed through September, this is 36% of the budget. There was a large Pell and Loan posting in restricted financial aid. We do not have as much expenditures in the grants at this time as compared to last year, but 2006 included one guarter of the Title V coop grant expenditures.

The plant funds are showing expenditures/encumbrances for construction projects for the Workforce Training Center and the Student Apartments. Total plant funds expended or encumbered through September is \$9,010,795.00.

Total funds expended or encumbered through September is \$16,140,291.00

The unrestricted revenue through September is \$6,370,971.00. It is important to note that the Tuition and Fees have increased substantially over last year, and the State Appropriations are less than last year. The Auxiliary Enterprise revenue streams are on track with where we should be after the first quarter of the year.

In the restricted funds through September we have drawn down \$1,512,219.00 mainly from Pell grant and direct loan funds.

There has not been any revenue in plant funds to date.

Total revenue for September is \$1,811,646.00 total year-to-date is \$7,883,190.00, which is 26% of the projected budget.

The Oil and Gas report has the actual revenue for July and August of \$1,385,253.00, which is \$685,253.00 over the projected budget for the first two months of the fiscal year. Total Oil and Gas revenue through September is \$1,735,253.00, which includes one month of accrual.

The Investment report shows that we began the month with \$10,125,000.00 in LGIP funds and ended the month with the \$9,625,000.00. We drew down \$500,000.00 from the LGIP for cash flow purposes. We are waiting on draw requests from the State that total \$1,941,440.00. We have \$10,165,351.73 in designated capital projects.

This is the report for September.

Respectfully submitted,

Dan Hardin

NEW MEXICO JUNIOR COLLEGE Expenditure Report September 2007

25% of Year Completed

| | | 2006-07 | | | 2007 | -08 | |
|--|------------|--------------|------------|------------|-------------|--------------|------------|
| | | Year-to-Date | Percentage | | Current | Year-to-date | Percentage |
| | Final | Expended or | of Budget | | Expended or | Expended or | of Budget |
| Fund | Budget | Encumbered | Expended | Budget | Encumbered | Encumbered | Expended |
| | | | | | | | |
| CURRENT UNRESTRICTED FUND | | | | | | | |
| Instruction and General: | | | | | | | |
| Instruction | 6,652,946 | 1,414,289 | 21% | 6,755,611 | 691,871 | 1,923,552 | 28% |
| Academic Support | 2,214,514 | 573,213 | 26% | 2,038,832 | 176,169 | 561,695 | 28% |
| Student Services | 1,295,930 | 335,628 | 26% | 1,246,874 | 106,051 | 276,397 | 22% |
| Institutional Support | 4,877,972 | 767,367 | 16% | 4,885,165 | 214,683 | 606,312 | 12% |
| Operation & Maintenance of Plant | 2,400,444 | 618,576 | 26% | 2,412,712 | 201,549 | 522,085 | 22% |
| Subtotal - Instruction & General | 17,441,806 | 3,709,073 | 21% | 17,339,194 | 1,390,323 | 3,890,041 | 22% |
| Student Activities | 175,450 | 59,525 | 34% | 185,090 | 14,923 | 45,289 | 24% |
| Research | 0 | 0 | 0% | 0 | 0 | 0 | 0% |
| Public Service | 0 | Ö | 0% | Ō | ō | Ŏ | 0% |
| Internal Service Departments | 323,931 | 48,428 | 15% | 416,719 | 71,913 | 79,773 | 19% |
| Student Aid | 448,542 | 225,433 | 50% | 441,458 | 45,013 | 246,886 | 56% |
| Auxiliary Enterprises | 1,654,567 | 481,267 | 29% | 1,595,646 | 163,299 | 797,496 | 50% |
| Athletics | 761,380 | 265,868 | 35% | 851,150 | 70,975 | 268,648 | 32% |
| Total Current Unrestricted Fund | 20,805,676 | 4,789,594 | 23% | 20,829,257 | 1,756,446 | 5,328,133 | 26% |
| CURRENT RESTRICTED FUND | 1 | | | | | | |
| Grants | 1,438,620 | 485,379 | 34% | 1,061,879 | 98.038 | 261,014 | 25% |
| Student Aid | 4,000,000 | 1,843,122 | 46% | 4,000,000 | 321,702 | 1,540,349 | 39% |
| Total Current Restricted Fund | 5,438,620 | 2,328,501 | 43% | 5,061,879 | 419,740 | 1,801,363 | 36% |
| PLANT FUNDS | | | | | | | |
| Capital Outlay / Bldg. Renewal & Repl. | | | | | | | |
| Projects from Institutional Funds | 6,750,132 | 627,805 | 9% | 11,678,284 | 619,187 | 7,370,907 | 63% |
| Projects from State GOB Funds | 3,420,676 | 26,307 | 1% | 1,840,485 | 1,410,000 | 1,563,070 | 85% |
| Projects from State STB Funds | 0 | 0 | 0% | 320,000 | 0 | 0 | 0% |
| Projects from General Fund | 690,000 | 311,137 | 0% | 537,995 | 17,248 | 45,791 | 9% |
| Projects from Private Funds | 852,664 | 186,304 | 22% | 467,802 | 0 | 31,027 | 7% |
| Projects from State ER&R | 307,980 | 0 | 0% | 450,112 | 0 | . 0 | 0% |
| Projects from State BR&R | 608,622 | 0 | 0% | 1,479,366 | 0 | Ō | 0% |
| Projects from Auxiliary BR&R | 19,147 | 0 | 0% | 19,147 | 0 | 0 | 0% |
| Subtotal - Capital and BR&R | 12,649,221 | 1,151,553 | 9% | 16,793,191 | 2,046,435 | 9,010,795 | 54% |
| Debt Service | | | | | | | |
| Revenue Bonds | | 0 | 0% | 0 | 0 | 0 | 0% |
| Total Plant Funds | 12,649,221 | 1,151,553 | 9% | 16,793,191 | 2,046,435 | 9,010,795 | 54% |
| GRAND TOTAL EXPENDITURES | 38,893,517 | 8,269,648 | 21% | 42,684,327 | 4,222,621 | 16,140,291 | 38% |

NEW MEXICO JUNIOR COLLEGE Revenue Report September 2007

25% of Year Completed

2006-07 2007-08

| | | 2000-07 | | | | 7-08 | |
|--|-----------------|-------------------------|-------------------------------------|------------|--------------------|-------------------------|-------------------------------------|
| Fund | Final Budget | Year-to-date Revenue | Percentage of Budget Received | Budget | Current Revenue | Year-to-date Revenue | Percentage of Budget Received |
| CURRENT UNRESTRICTED FUND | - | | | | | | |
| Instruction and General: | | | | | | | |
| Tultion and Fees | 2,647,425 | 1,284,660 | 49% | 3,137,649 | 133,918 | 1,778,729 | 57% |
| State Appropriations | 8,093,209 | 2,054,368 | 25% | 7,990,100 | 525,942 | 1,577,825 | 20% |
| Advalorem Taxes - Oil and Gas | 4,700,000 | 1,393,261 | 30% | 5,200,000 | 688,684 | 1,735,253 | 33% |
| Advalorem Taxes - Property | 2,800,000 | 130,090 | 5% | 2,800,000 | 0 | 45,583 | 2% |
| Interest Income | 185,000 | 71,870 | 39% | 285,000 | 50,068 | 106,924 | 38% |
| Other Revenues | 225,050 | 61,040 | 27% | 229,100 | 39,660 | 74,339 | 32% |
| Subtotal - Instruction & General | 18,650,684 | 4,995,289 | 27% | 19,641,849 | 1,438,272 | 5,318,653 | 27% |
| Student Activities | 110,000 | 60,570 | 55% | 0 | 0 | 0 | 0% |
| Public Service | 0 | 0 | 0% | ŏ | ŏ | ŏ | 0% |
| Internal Service Departments | 0 | 0 | 0% | ō | Ŏ | ŏ | 0% |
| Auxillary Enterprises | 2,250,052 | 1,089,494 | 48% | 2,240,048 | 17,416 | 1,042,543 | 47% |
| Athletics | 39,100 | 9,675 | 25% | 189,100 | 3,258 | 9,775 | 5% |
| Total Current Unrestricted | 21,049,836 | 6,155,028 | 29% | 22,070,997 | 1,458,946 | 6,370,971 | 29% |
| CURRENT RESTRICTED FUND | | | | | | | |
| Grants | 1,438,620 | 477,258 | 33% | 1,234,487 | 90,326 | 413,152 | 33% |
| Student Aid | 4,000,000 | 931,477 | 23% | 4,000,000 | 262,374 | 1,099,067 | 27% |
| Total Current Restricted | 5,438,620 | 1,408,735 | 26% | 5,234,487 | 352,700 | 1,512,219 | 29% |
| PLANT FUNDS | | | | | | | |
| Capital Outlay / Bidg. Renewal & Repl. | | | | | | | |
| Projects from State GOB Funds | 3,420,676 | 0 | 0% | 1,840,485 | | 0 | 0% |
| Projects from State STB Funds | 0 | 0 | 0% | 320,000 | 0 | Ō | 0% |
| Projects from General Fund | 690,000 | 0 | 0% | 537,995 | 0 | | 0% |
| Projects from Private Funds | 852,664 | 0 | 0% | 0 | 0 | 0 | 0% |
| Interest Income | 0 | . 0 | 0% | 0 | | 0 | 0% |
| Total Plant Funds | 4,963,340 | 0 | 0% | 2,698,480 | 0 | 0 | 0% |
| GRAND TOTAL REVENUES | 31,451,796 | 7,563,763 | 24% | 30,003,964 | 1,811,646 | 7,883,190 | 26% |

NEW MEXICO JUNIOR COLLEGE Oil and Gas Revenue Report September 2007

25% of Year Completed

| | | | OIL | | GAS | - | COMBINE | D |
|---------|--------------------------|------------------|-------------------------|------------------|--------------------------------|--------------------|-------------------------------|------------------------------------|
| Sales | fonth of Distribution | Price per BBL | Lea County BBLs sold | Price per MCF | Lea County MCF sold | Monthly Revenue | 2006-07 Original Budget | Variance Over (Under) Budget |
| Actual | July | \$58.72 | 2,961,614 | \$7.64 | 16,869,487 | 696,569 | 350,000 | 346,569 |
| Actual | August | \$62.00 | 2,625,997 | \$7.72 | 16,326,501 | 688,684 | 350,000 | 338,684 |
| Accrual | September | | | | | 350,000 | 350,000 | 0 |
| Accrual | October | | | | 3 | | - 55 | 0 |
| Accrual | November | | | | | | | 0 |
| Accrual | December | | | | | | | 0 |
| Accrual | January | | | | 35 | | | 0 |
| Accrual | February | | | | | | 3.2 | 0 |
| Accrual | March | | | | | | | 0 |
| Accrual | April | | | | | | | 0 |
| Accrual | May | | Y | | | | | 0 |
| Accrual | June | - 48.87 | | | | | | 0 |
| | | | | | n Tax Revenue t Tax Revenue | 1,735,253 0 | 1,050,000 | 685,253 (1,000,000) |
| | | | | | | | | |

Source: New Mexico Taxation and Revenue Department

Per Johnson, Miller & Co., C.P.A.'s, an accrual is made for oil and gas revenue for the reporting month.

NEW MEXICO JUNIOR COLLEGE Schedule of Investments September 2007

25% of Year Completed

| Financial Institution | Amount Invested | Date Invested | Maturity Date | Period of Investment (Days) | Account Number | Interest Rate | Interest Earned |
|--|--------------------|------------------|------------------|-----------------------------------|-------------------|------------------|--------------------|
| State of New Mexico Local Government Investment Pool | 9,625,000 | N/A | N/A | N/A | 7102-1348 | 5.27% | 47,669 |
| Total investments | 9,625,000 | | | | | 1 | 47,669 |

| Summary of Current Mon | th's Activity |
|------------------------|---------------|
| | |
| Beginning amount | 10,125,000 |
| Plus: deposits | 0 |
| | |
| Less: withdrawals | (500,000) |
| Capital Projects | 10,165,352 |
| Reserves Invested | -540,352 |
| Total LGIP Investment | 9,625,000 |
| Town Ever shrushituit, | 3,023,000 |

| Capital Projects | 9/30/2007 |
|-----------------------------------|---------------|
| Technology Upgrade | 175,661.41 |
| Workforce Training Center | 1,559,624.01 |
| High Tech Start Up | 13,346.40 |
| Vehicles | 11,892.49 |
| Drawings & Master Plan | 12,805.63 |
| Baseball Field | 200,011.32 |
| Rodeo Arena | 110,254.62 |
| Dormitory Landscape | 1,622.23 |
| Millen Fence/Landscape | 64,906.38 |
| JASI | 156,268.66 |
| Computer Equipment Rebates | 13,893.16 |
| Marketing | 49,932.06 |
| West Texas ITV | 50,000.00 |
| Equestrian Center | 150,000.00 |
| Flooring Repair | 5,974.50 |
| Student Housing Construction | 4,508,718.30 |
| Testing Center Remodel | 250,000.00 |
| Campus Village Development Proj | 21,475.47 |
| Continuing Education | 16,991.00 |
| Landscaping | 300,000.00 |
| Facility Painting | 26,786.11 |
| Millen Drive Signalization | 95,000.00 |
| Electrical Upgrade | 588,560.15 |
| Campus Signage | 50,000.00 |
| Campus Paving | 100,000.00 |
| Roof Replacement | 73,531.64 |
| Interior Lighting-Energy Retrofit | 103,859.62 |
| Old Dorms Renovation | 65,938.38 |
| CDL Truck Driving Program | 45,262.14 |
| Bulk Fuel | 20,000.00 |
| Millen Dr. Sewer & Water | 414,621.44 |
| Board Room | 25,000.00 |
| Concrete Upgrade | 50,000.00 |
| Campus Construction | 192,835.93 |
| Oil & Gas Training Center | 490,578.68 |
| Workforce Training/Outreach | 150,000.00 |
| Infrastructure | 0.00 |
| Total | 10,165,351.73 |
| <u></u> | |

NOTE: Capital projects total does not include encumbered funds

Vice President for Finance

5317 Lovington Highway Hobbs, NM 88240

Phone: (505)392-5210 Fax: (505)392-2526

To:

Board Members

From:

Dan Hardin

RE:

Fiscal Watch Reports

Date:

October 5, 2007

Attached for your approval are the Fiscal Watch reports to be submitted to the Higher Education Department by the end of November. The first report is the Balance Sheet for September 30, 2007. The total current assets consist of Cash and Cash Equivalents in the amount of \$2,681,379.00, which represents cash in the vault and balances in the bank and restricted cash as loan proceeds for the student housing project. Investments totaling \$9,125,000.00 are the funds that we have in the Local Government Investment Pool. Accounts Receivable is the gross receivables less allowance for uncollectible. Accounts Receivables are from students, grants, drawdown from the state for capital projects, third party billing, etc. Inventory is held at the bookstore. Prepaid expense is the college insurance and maintenance agreements prepaid for the entire year. Total current assets are \$14,670,138.00

Non-Current Assets are the same as is in the 2006 audit for Property, Plant and Equipment, net \$26,625,230.00 and Construction in Progress \$7,189,260.00. Total Non-Current Assets are \$33,814,490.00. Total Assets are \$48,484,628.00

Current Liabilities begin with Accounts Payable of \$-37,727.00. Normally, Accounts Payable has a credit balance, but on September 30, 2007 Accounts Payable had a debit balance. Under the Banner system, when an invoice is entered into the system there is a credit posted to Accounts Payable, as checks are cut there is debit made to Accounts Payable. When Financial Aid memo posts an award to a student there is a debit made to Accounts Payable, an offsetting credit is made when there is an actual award is posted to the student. There is a large amount of activity in and out of Accounts Payable, but the timing of transactions on September 30th left a debit balance. Accounts Payable includes Dorm Deposits Payable, Gift Certificates from the Bookstore, and General Accounts Payable. Accrued wages payable is salaries

payables and accrued vacation payable. At 9-30-2007, accrued wages payable was \$265,737.00. Deferred revenue is normally income for tuition and fees that we receive in the Spring semester for the coming Summer and Fall semesters, which are in a different fiscal year. Currently, Deferred revenue is zero. Accrued Liabilities include all of the withholding payables for Federal Income Tax, State Income Tax, ERA, Health Insurance and other payroll related withholdings. Total accrued liabilities as of September 2007 are \$776,722.00. Other Payables are a combination of gross receipts payable, voluntary withholding payables, agency accounts, and scholarships payable. Agency accounts are funds held for the various clubs and organizations around campus. The total of other payables is \$104,771.00. Total Current Liabilities are \$1,109,380.00 as of September 2007. Long Term Liabilities include the student housing project for \$4,484,589.00. The total liabilities are \$5,593,969.00.

The Net Assets included Invested in Capital Assets, net of related debt, for a total of \$29,688,015.00. Unrestricted net assets has a total as of September 2007 of \$13,202,744.00, with the total net assets of \$42,890,659.00.

The next fiscal watch report is the Comparison of Operating and Plant Funds. This report was generated using the same numbers that were presented in the Board reports for September 2007. This report compares the September 2006 current revenues to the September 2007 current revenues. Tuition and Fees are higher in September 2007 as compared to September 2006 due to the increase in rates for tuition and fees. State Appropriations are showing to be lower in 2007 as compared to 2006. This is a combination of decreased funding for the 2007/2008 fiscal year, and when other allocations are received. Local appropriations are higher in 2007 than in 2006. Sales and Service is about the same from 2006 to 2007. Other revenues are slighter less than the previous year. Other revenues include indirect revenue from grants, GEO revenue, copier, interest, and vending. Total operating revenue through September 2006 was \$6,155,028.00 compared to \$6,370,971.00 as of September 2007.

In comparing the year-to-date operating expenditures as of September 2006 to the year-to-date operating expenditures for September 2007, we have some variances. Auxiliary Enterprises has the largest variance in comparing September 2006 to September 2007. The budgets for Auxiliary Enterprises did not increase from FY07 to FY08. Most of the variance comes from the Bookstore purchasing inventory earlier in fiscal year 2008 than in fiscal year 2007, along with the increase in cost of goods sold. Total expenditures for operating funds as of September 2007 are \$5,328,133.00 compared to \$4,789,594.00 as of September 2006.

In comparing the Plant funds from September 2006 to September 2007, there is not any revenue for the

first quarter of either fiscal year. As you compare the expenditures you will see a large increase in expenditures for fiscal year 2007 as compared to 2006. This is directly related to the two construction projects that are currently in progress.

The next report is the comparison of the budget to actual as of September 2007. These numbers are also taken from the Board reports to be presented at the October Board meeting. Revenues are strong and are at or over the 25% of budget for all areas, except for local appropriations. We will not receive any property taxes until December or January. The expenditure comparison of budget to actual is also the same as will be presented in the October Board meeting. Encumbrances and seasonal expenditures account for budget areas being over 25% of their budget. As of September 2007, the College has not received any revenue for plant funds. Plant Fund expenditures show the amounts that have been expended and/or encumbered for the capital projects. The equipment ER&R is allocated in the Plant funds, but it is expended in the departments where the equipment is purchased. We move the budget from ER&R to the department to cover the expenditure for equipment as it is purchased.

We hope this explanation gives you a good understanding of the Fiscal Watch reports we are asking you to approve.

Respectfully,

De Hardus

Dan Hardin

Balance Sheet (Unaudited and Unadjusted) As of 9/30/07

| Cash and Cash Equivalents 2,681,37 Investments 9,125,00 Accounts Receivable, net 2,090,07 Inventories 215,91 Prepaid Expenses 557,76 Total Current Assets 14,670,13 Non-Current Assets Property, Plant and Equipment, net 26,625,23 Contruction in Progress 7,189,26 Total Non-Current Assets 33,814,49 Total Assets 48,484,62 Accounts Payable 37,772 Accounts Payable 265,73 Deferred Revenue Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Notes/Bonds Payable 4,484,589,00 Total Long Term Liabilities 5,593,969,00 Total Liabilities 1,09,38 Total Liabilities 5,593,969,00 Total Liabilities 5,593,969,00 Total Liabilities 1,09,38 Invested in Capital Assets, net of related Debt 29,688,01 | | As of 9/30/07 | |
|--|-----------------------|---|--------------|
| Cash and Cash Equivalents | Assets | | |
| Investments | Current Assets: | | |
| Investments | | Cash and Cash Equivalents | 2,681,379 |
| Inventories 215,91 Prepaid Expenses 557,76 Total Current Assets 14,670,13 Non-Current Assets Property, Plant and Equipment, net 26,625,23 Contruction in Progress 7,189,26 Total Non-Current Assets 33,814,49 Total Assets 48,484,62 Total Assets Accounts Payable 265,73 Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Long Term Liabilities Notes/Bonds Payable 4,484,589,00 Total Long Term Liabilities 1,484,589,00 Total Long Term Liabilities 5,593,969,00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 Total Current Liabilities 1,000,00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 Total Liabilities 1,000,00 Total | | | 9,125,000 |
| Prepaid Expenses 557,76 Total Current Assets 14,670,13 Non-Current Assets Property, Plant and Equipment, net 26,625,23 Contruction in Progress 7,189,26 Total Non-Current Assets 33,814,49 Total Assets 48,484,62 Liabilities Accounts Payable 265,73 Deferred Revenue Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Notes/Bonds Payable 4,484,589,00 Total Long Term Liabilities 1,484,589,00 Total Long Term Liabilities 5,593,969,00 Total Liabilities 1,09,38 Total Liabilities 1,20,38 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 Invested in Capital Assets, net of related Debt 29,688,01 | | Accounts Receivable, net | 2,090,079 |
| Total Current Assets | | | 215,917 |
| Non-Current Assets | | Prepaid Expenses | 557,763 |
| Property, Plant and Equipment, net | Total Current Asset | S | 14,670,138 |
| Total Non-Current Assets 33,814,49 | Non-Current Assets | | |
| Total Non-Current Assets 33,814,492 | | | 26,625,230 |
| Current Liabilities | | Contruction in Progress | 7,189,260 |
| Current Liabilities | Total Non-Current A | assets | 33,814,490 |
| Accounts Payable -37,72 | Total Assets | | 48.484.628 |
| Accounts Payable -37,72 Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Long Term Liabilities 1,484,589.00 Total Long Term Liabilities 4,484,589.00 Total Long Term Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 265,73 265,73 104,64 265,73 10 | | | 10,101,020 |
| Accounts Payable -37,72 Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Long Term Liabilities 1,484,589.00 Total Long Term Liabilities 4,484,589.00 Total Long Term Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 265,73 265,73 104,64 265,73 10 | Liabilities | | |
| Accrued Wages Payable 265,73 Deferred Revenue Accrued Liabilities 776,72 Other Payables 104,64 Total Current Liabilities 1,109,38 Long Term Liabilities Long Term Liabilities 1,484,589.00 Total Long Term Liabilities 4,484,589.00 Total Long Term Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 Construction of the content of the content of the capital Assets 1,000,000 Construction of the capital Assets 1,00 | | | |
| Deferred Revenue | | Accounts Payable | -37,727 |
| Accrued Liabilities | | | 265,737 |
| Other Payables | | | 0 |
| Total Current Liabilities | | | 776,722 |
| Long Term Liabilities Long Term Liabilities Notes/Bonds Payable Total Long Term Liabilities 4,484,589.00 Total Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | | Other Payables | 104,648 |
| Long Term Liabilities Notes/Bonds Payable 4,484,589.00 Total Long Term Liabilities 4,484,589.00 Total Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | Total Current Liabili | ties | 1,109,380 |
| Long Term Liabilities Notes/Bonds Payable 4,484,589.00 Total Long Term Liabilities 4,484,589.00 Total Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | Long Term Liabilitie | S | |
| Total Long Term Liabilities 4,484,589.00 Total Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | _ | | |
| Total Liabilities 5,593,969.00 Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | | Notes/Bonds Payable | 4,484,589.00 |
| Net Assets Invested in Capital Assets, net of related Debt 29,688,01 | Total Long Term Li | abilities | 4,484,589.00 |
| Invested in Capital Assets, net of related Debt 29,688,01 | Total Liabilities | | 5,593,969.00 |
| Invested in Capital Assets, net of related Debt 29,688,01 | Net Assets | | |
| | | Invested in Capital Assets, net of related Debt | 29,688,015 |
| | | | 13,202,644 |
| Total Net Assets42,890,65 | Total Net Assets | | 42,890,659 |

Comparison of Operating and Plant Funds (Unadjusted and Unaudited)

Fiscal Year 2006-2007 and 2007-2008

| | Actuals as of 9/30/2006 | Actuals as of 9/30/2007 | Percentage Increase (Decrease) |
|--------------------------------------|-------------------------|-------------------------|--------------------------------------|
| Operating Funds | | | |
| REVENUES | | | |
| Tuition & Fees | 1,284,660 | 1,778,729 | 38.5% |
| State Appropriations | 2,054,368 | 1,577,825 | -23.2% |
| Local Appropriations | 1,523,351 | 1,780,836 | 16.9% |
| Sales & Service | 1,089,494 | 1,042,543 | -4.3% |
| Other | 203,155 | 191,038 | -6.0% |
| Total Revenues | 6,155,028 | <u>6,3</u> 70,971 | 3.5% |
| EXPENDITURES Instruction & General | 2 700 072 | 2,000,044 | 4.00/ |
| | 3,709,073 | 3,890,041 | 4.9% |
| Student Social & Cultural | 59,525 | 45,289 | -23.9% |
| Internal Services Student Aid | 48,428 | 79,773 | 64.7% |
| | 225,433 | 246,886 | 9.5% |
| Auxiliary Enterprises | 481,267 | 797,496 | 65.7% |
| Intercollegiate Athletics | 265,868 | 268,648 | 1.0% |
| Total Expenditures | 4,789,594 | 5,328,133 | 11.2% |
| Increase (decrease) in Fund Balances | 1,365,434 | 1,042,838 | |
| Plant Funds | | | |
| REVENUES | | | |
| Interest Income | - T | • | 0.0% |
| State Funds | - | | |
| Other | | | |
| Total Revenue | 0 | | 0.0% |
| EXPENDITURES | | | |
| Capital Projects | 627,805 | 7,370,907 | 1074.1% |
| State Funded Projects | 337,444 | 1,608,861 | |
| Private Funds | 186,304 | 31,027 | |
| Building R&R | | - | 0.0% |
| Equipment R&R | | | |
| Auxiliary R&R | | | 0.0% |
| Total Expenditures | 1,151,553 | 9,010,795 | 682.5% |

Summary of Operating and Plant Funds

(Unadjusted and Unaudited) Fiscal Year 2007 - 2008

September 30 2007

| 0 | FY 2007-2008 Original Budget | FY 2007-2008 Actual as of 9-30-07 | Percentage of Budget Earned or Expended |
|--------------------------------------|---------------------------------|---|---|
| Operating Funds REVENUES | | | |
| Tuition & Fees | 3,137,649 | 1,778,729 | 56.69% |
| State Appropriations | 7,990,100 | 1,577,825 | 19.75% |
| Local Appropriations | 8,000,000 | 1,780,836 | 22.26% |
| Sales & Service | 2,240,048 | 1,042,543 | 46.54% |
| Other | 703,200 | 191,038 | 27.17% |
| Total Revenues | 22,070,997 | 6,370,971 | 28.87% |
| EXPENDITURES | | | |
| Instruction & General | 17,339,194 | 3,890,041 | 22.43% |
| Student Social & Cultural | 185,090 | 45,289 | 24.47% |
| Internal Services | 416,719 | 79,773 | 19.14% |
| Student Aid | 441,458 | 246,886 | 55.93% |
| Auxiliary Enterprises | 1,595,646 | 797,496 | 49.98% |
| Intercollegiate Athletics | 851,150 | 268,648 | 31.56% |
| Total Expenditures | 20,829,257 | 5,328,133 | 25.58% |
| Increase (decrease) in Fund Balances | 1,241,740 | 1,042,838 | |
| Plant Funds REVENUES | | | |
| State Funds | 2,698,480 | | 0.00% |
| Other | - | | 0.0070 |
| Total Revenue | 2,698,480 | - | 0.00% |
| EXPENDITURES | | | |
| Capital Projects | 11,678,284 | 7,370,907 | 63.12% |
| State Funded Projects | 2,698,480 | 1,608,861 | |
| Private Funds | 467,802 | 31,027 | |
| Building R&R | 1,479,366 | | 0.00% |
| Equipment R&R | 450,112 | | 0.00% |
| Auxiliary R&R | 19,147 | - | |
| Total Expenditures | 16,793,191 | 9,010,795 | 53.66% |

Invitation to Bid # 1006

Janitorial Supplies

BOARD DOCUMENTS

Date: October 18, 2007 Prepared by: Joshua Morgan Coordinator of Purchasing

BOARD DOCUMENTS

General Information

 On September 12, 2007, legal notices were sent to the following three newspapers requesting sealed bids for the purchase of janitorial supplies for the college:

Albuquerque Journal Hobbs Daily News Sun Las Cruces Sun News

- 2. Bid packets were sent to fourteen potential bidders.
- 3. Eleven bidders submitted their bids within the time frame specified by the bid package. No bidders were present at the opening.
- 4. The Business Office and Custodial Department have evaluated the bids received. Their recommendation is shown on Page 3.

BOARD DOCUMENTS

Evaluation and Recommendation

The bidders responding to the Invitation are: All American Poly, Piscataway NJ, Blaine Industrial Supply, Hobbs NM, Central Poly Corporation Linden, NJ, Grainger, Niles IL, The Home Depot Supply, San Diego CA, Huco Products, Lubbock TX, Interboro Packaging Corportion, Montgomery NY, Share Corporation, Lubbock TX, Springtime Janitorial, Carlsbad NM, Unipak, Brooklyn, NY, and Wagner Supply Company, Odessa TX.

The Administration recommends acceptance of the bids as follows:

Blaine Industrial Supply: \$563.20 Central Poly Corporation: \$2,385.00

Grainger: \$136.50

The Home Depot Supply: \$503.00

Huco Products: \$6,504.30 Share Corporation: \$6,000.00 Springtime Janitorial: \$9,694.48

Wagner Supply Company: \$48,938.55

Total Award: \$74,725.03

Source of Funding: - FY 2007/2008

Plant Funds – Supplies & Expense Account #: 11000 – 1102 – 71131 - 141

Amount: \$49,816.68 - estimated expense 11/01/2007 - 6/30/2008

Budget: <u>\$57,467.34</u>

FY 2008/2009

Plant Funds – Supplies & Expense Account #: 11000-1102-71131-141

Amount: \$24,908.35 - estimated expense 7/01/2008 - 10/31/2008

| BIG | Bid Tabulation - Summary | | | | | | | | | | | | | | |
|--------|--|-----------|-----------------------|----------------------|---------|--------------|----------|------------|----------|-----------|-------------|------------|--------|-----------|-----------|
| them # | Descritplen | Unit | Quantity Requested | Ali American Poty | Bitaine | Central Poly | Grainger | Home Depot | Huco | Interboro | Share Corp. | Springtime | Unipak | Wagner | Total |
| - | Trash Con Liners 40x48 | Coste | 150 | 27.14 | • | 20.40 | 38.21 | 36.38 | 32.05 | 24.34 | | 26.33 | 22.48 | 18.40 | 2,760.00 |
| 2 | Trash Can Liners 30x36 | Case | 150 | 20.07 | | 15.90 | 27.50 | 36.47 | 22.50 | 17.70 | • | 19.20 | 17.48 | 22.91 | 2,385.00 |
| 3 | Georgio-Pacific roll towel | Case | 250 | | | , | 62.71 | 64.85 | - | ٠ | , | • | | 60.10 | 15,025.00 |
| 4 | Jumbo tollet fissue | Case | 250 | | | , | 64.53 | • | • | , | • | 27.50 | ٠ | 28.54 | 7,135.00 |
| ß | Tollet fissue | Case | 25 | | 33.60 | • | 53.93 | 39.95 | 44.18 | , | • | 38.48 | • | 32.70 | 817.50 |
| 9 | Sani-fresh hand soap & body shampoo | Case | 8 | | 72.16 | • | ٠ | • | ' | ٠ | • | • | , | 43.60 | 2,816.00 |
| 7 | Sanl-fresh dispensers | Eoch | S | | 2.00 | • | • | , | • | | | | • | 10.38 | 150.00 |
| | Sani-tuff | Cose | 8 | , | 68.32 | , | • | • | • | • | | • | • | 46.48 | 929.60 |
| | Tollet bowl cleaner | Case | ક | | 2.65 | , | 2.33 | , | 1.97 | • | 92.50 | 1.98 | _ | 22.65 | 1,359.00 |
| 9 | Bleach | Case | R | , | 2.19 | • | 14.00 | | 2.06 | ٠ | | , | • | 11.75 | 822.50 |
| Ξ | Comet cleaner with bleach | Case | 175 | • | 39.68 | • | 45.96 | 4.74 | 48.00 | ٠ | | 42.00 | • | 36.36 | 6,363.00 |
| 12 | Razor blade safety scarpper holder | Eoch | 8 | | 1.62 | | | · | 1.80 | , | | 1.69 | , | 1.65 | 32.40 |
| 13 | Hillycard Super Shine All | Cose | 8 | | | , | | • | ٠ | | | 12.00 | • | ٠ | 1,080.00 |
| 14 | Hillyard seal 341 | Gallon | 8 | | • | ٠ | • | , | | ٠ | ٠ | 89.00 | , | | 5,340.00 |
| 15 | Workhorse ultra stripper | Quart | 55 | | · | , | · | | 7.86 | ٠ | | • | 4 | • | 432.30 |
| 16 | Share DeScale | Case | 9 | , | ' | , | · | ٠ | • | ٠ | 150.00 | ٠ | , | | 6,000.00 |
| 17 | Pittan plastic quart bottles | Quart | 200 | , | 0.63 | , | • | , | • | ٠ | , | 0.60 | , | 0.55 | 110.00 |
| 82 | Mopheod | Case | æ | | • | | 98.16 | • | | · | | 1 | , | 84.90 | 2,547.00 |
| 19 | Scouring green pad, Heavy duty | Вох | 25 | 1 | 24.64 | , | 7.36 | 4.06 | • | 1 | | 3.88 | | 4.40 | 97.00 |
| 8 | Scouring green pad. Light duty | Вох | 25 | , | 23.04 | • | 15.41 | | | | • | 2.49 | , | 3.20 | 62.25 |
| 12 | Ostrich feather duster | Each | 15 | • | • | 1 | 15.88 | 9:39 | | | , | 8.05 | | 9.55 | 120.75 |
| Ø | Wel floor signs | Each | 8 | | | , | 31.37 | 31.32 | • | | • | 24.50 | ٠ | 29.50 | 490.00 |
| 23 | Pumice sticks | Вох | 001 | , | 23.38 | | • | 5.03 | 18.96 | | , | 18.90 | ٠ | 20.10 | 503.00 |
| 24 | Laundry fide | Вох | 01 | | 76.08 | · | 78.43 | ١. | 77.88 | | | 74.85 | · | 75.60 | 749.50 |
| 25 | Dust mops | Each | 8 | • | 8.89 | | 4.55 | 20.89 | 8.17 | • | | 8.50 | | 8.05 | 136.50 |
| 28 | Lobby dust pans | Cose | | • | 72.48 | • | 42.16 | 15.57 | 15.75 | | | 9:56 | · | 10.40 | 78.48 |
| 22 | Lemon disinfectant floor cleaner | Case | 8 | | 7.38 | • | 31.65 | 7.21 | 9.90 | | 134.40 | 9.18 | • | 6.61 | 594.90 |
| 28 | Downward pressure winger & bucket | Each | 15 | • | | • | 98.06 | | • | - | | 96.00 | • | 94.67 | 1,420.05 |
| 53 | Disposable nitrile gloves powder free, small | CON | 0 | • | 63.20 | | 201.50 | 14.24 | 94.00 | • | • | 55.95 | | 00.00 | 559.50 |
| 8 | Disposable nitrile gloves powder free, medium | Case | 0 | , | 83.20 | | 201.50 | 14.24 | 64.00 | | • | 56.96 | | 60.90 | 559.50 |
| 31 | Disposable nittile gloves powder free, large | Case | 01 | | 83.20 | | 201.50 | 14.24 | 64.00 | | • | 75.85 | ٠ | 60.90 | 00'609 |
| 83 | Disposable nifrile gloves powder free, x-large | Case | 01 | , | 83.20 | | 201.50 | 14.24 | 64.00 | ٠ | | 55,85 | • | 06'09 | 559,50 |
| ន | Stainless polish | Case | 25 | , | 104.58 | • | 117.30 | 4.17 | 100.80 | · | 156.00 | | , | 48.49 | 2,520.00 |
| 8 | Roll towels | Case | 200 | • | · | | • | • | ٠ | , | • | 23.80 | • | 27.90 | 5,580.00 |
| æ | Welmop | Fach | 35 | | 10.88 | • | 13.22 | | 11.44 | | , | • | , | 12.25 | 380.80 |
| 8 | Paper towel dispenser | Each | 25 | • | | · | , | 69.95 | • | • | ١ | | , | 10.00 | 250.00 |
| 37 | Out Most time remover | Case | 9 | • | , | , | • | 6.64 | 35.52 | ٠ | ٠ | , | • | 39.63 | 3,552.00 |
| | | | | | | | | | | | | | | | |
| | Totals | | | | 563.20 | 2,385.00 | 136.50 | 903.00 | 6,504.30 | | 6,000.00 | 8,694.48 | • | 48,938.55 | 74,725.03 |
| | Total Amount For All Vendors | 74,725.03 | | | | | | | | | | | | | |

| llen 4 | Description | Unif Requested | All American Poly | Blaine | Central Poly | Grainger | Home Depot | Huco | Interboro | Share Corp. | Springtime | Unipak | Wagner | Comments |
|--------|--|-------------------|----------------------|--------|--------------|----------|---------------|-------|-----------|-------------|------------|--------|--------|--|
| - | Trach Can Lines 40x48, 250 per case, 1 f inflavors high density Manufachurer/Product Cade: Prolink LNR - 40x81eN Stee: 40 x 48 Pkg: 250 | 95 Ü | 27,14 | | 20.4 | 38.21 | 96 8.8 | 32.05 | 25, | | 8 | 22 | 18.4 | 18.4 Accest lew bid from Wanner |
| N | Treath Cain Uriens 30x36, 300 per case, 10 microns high density Manufacturer/Product Code: #CP36HD 30e: 30 x 36 Ptg: 300, Cose | Case | 20.02 | | 15.9 | 27.5 | 36.47 | 23 | 17.7 | | 192 | 17.48 | 22.91 | 22.91 Accest low bid from Central Poly |
| m | 3 Georgio-Pocific roll lowel 89460 en motion NO SUBSTITUTION Menufachuer/Product Code: GP Stae: 10 Foll 800 Linear Ft. | 8 80 | | | | 7.29 | <u>2</u> 8 | | | | | | 6 | Access low bid from Wanner |
| • | Jumbo tollet fixue, 6 rats per case. 2 ph., 2000 per rat. MO RECYCLED PAPER. Manufachurer Product Code: Ratink JRTSR Ster. 17 Rat = 2000 Pkg: 12 Ratis | Case | | | | 64.53 | | | | | 27.5 | | 28.54 | Grainper's bid was for 8/cs for 10,76 ea. Springtime's bid was for 8/cs for 4.58 ea. Wagner's bid was for 12/cs for 2.38 ea. Accept by bid from Wagner. |
| ND. | | Case | | 33.6 | | 53.83 | 39.95 | 44.18 | | | 38.48 | | 72.7 | Accept low bid from Wagner |
| 8 | Sani-testh hand stopp & body shampoo only KMCASE ONLY Manufacturer/Product Code; KCC - 91220/91320 Stes: 800 N4 Pkg: 12 Per case | Cose | | 72.18 | | | | 5 | | | | | | 3 6 Arcent Ine Ind form Warner |
| 7 | Sani-fresh dispensen only, KIMBEREN-CLARKE ONLY Manufacturer/Product Code: 91139 32e: Coch Pkg: 12/Core | Eoch | | 8 | | | | | | | | | 10.38 | 10 38 Accept low bid from Blaine |
| 0 | Sani-Juff, 3.5 lifers, with grit Manufachwar (Product Code: KCC - 91757 Ster: 3.5 Lifer Pkg; 2 per case | Cose | | 66.32 | | | | | | | | | 46.48 | 46.48 Accest low bid from Wagner |
| ch . | 9 Tollet bowl cleaner, NON ACID Monufacturer/Praduct Code: Sparian - NABC - GT Stae: Quart - 12 Pkg: 12/case | Quar | | 2.65 | | 2.33 | | 1.97 | | 82.5 | 1.88 | | 13 | Share's bid was for 12/cs for 7.71 ea. Wagner's bid was for 12/cs for 7.89 ea. Accept fow bid from Wagner. |
| 10 | 10 Bleach 5%, 1 gallon, 6 gallon per case Monufacture/Product Code: Whight Bleach Stee: Gallon Pkg: 6/case | Gallon | | 2.19 | | 14 | | 2.05 | | | | | 11.75 | Grainper's bid was for 6/cs for 2.33 ea. Wagner's bid was for 6/cs for 71.75 1.86 ea. Accept low bid from Wagner. |

| | 1 | | | | | | | | | | | | |
|--|-----------|----------------------|--------|--------------|----------|------------|---------|-----------|----------------|------------|--------|--------|--|
| frem # Description | Requested | All American Poly | Btaine | Central Poly | Grainger | Home Depot | Huco | Interboro | Share Corp. | Springtime | Unipak | Wagner | Comments |
| 11 Comet cleaner with bleach, quarts. | Case | | | | | | | | | | | | Blaine's bid was for 8/cs for 4.86 sa. |
| INO ONLY | | | | | | | | | | | | | Grainer's bid was for 12/cs for 3.83 |
| Manufacturer/Product Code:ProctorGamble#02287 | 287 | | | | | | | | | | | | ea. Home Deports bid was for 6/cs for |
| Size: Ol | | | | | | | | | | | | | 4.74 ea. Huoo's bid was for 8/cs for |
| Pkg: 12 | | | | | | | | | | | | | for 14,00 ea. Wagner's bid was for |
| | | | 39.68 | | 45.96 | 474 | 4 | | | Ç | | 85 | |
| 12 Razor blade safety scarpper holder. 50 per box | Each | | | | | | | | | | | | |
| Manufacturer/Product Code: | | | | | | | | | | | | | |
| Size: Fo | | | 160 | | | | • | | | 4 | | 90 7 | |
| 13 Hillyard Super Shine All. 1 agilon | Gallon | | 70.1 | | Ī | | 01 | Ī | | 8 | Ī | 8 | LOS ACCEPTION ON INCIL BEARING |
| | • | | | | | | | | | | | | |
| Manufactuer/Product Code: 140G | | | | | | | | | | | | | |
| Mae: Gallon Pro: 4/One | | | | | | | | | | + | | | Acres from Pild from Southeetine |
| 14 Hillyard seat 341, 5 gattons | Gallon | | | | | | | Ī | | | | | |
| NO SURSTITUTION | | | | | | | | | | | | | |
| Manufacturer/Product Code: 341G5 | | | | | | | | | | | | | |
| (Mae) 5 Calon (Pic: 1 Foch/Case | | | | | | | | | | 8 | | | Access loss his from Soutonime |
| 15 Workhorse ultra stripper | Quart | | | | | | SAN SAN | | | | | | |
| NO SUBSTITUTION | | | | | | | | | | | | | |
| Manufactuer/Product Code: Station #52917 | | | | | | | | | | | | | |
| Pic: 6/Cose | | | | | | | 7.86 | | | | | | Account from Hum |
| 18 Share DeScale, quarts | 900 | | | | | | | | CHRIST PASSON. | | | | |
| NO SUBSTITUTION | | | | | | | | | The state of | | | | |
| Manufacturer/Product Code: 01350103 | | | | | | | | | | | | | |
| Nee: Counts Pkg: 12/Cose | | | | | | | | | 150 | | | | Access low bid from Share |
| 17 Pillan plastic quart bottles | Quart | | | | | | | | | | | | A 1981 AT 11 |
| Manufacturer/Product Code: Totco - 120125 | | | | | | | | | | | | | |
| Szer. Gt - 32 oz. Pto: Fo | | | 0.63 | | | | | | | ć | | 28.0 | 0.55 Arrent Ive hid from Warnes |
| 18 Mophead rayon 32 oz. web looped end. | Case | | | | | | | | | | | | |
| shrinkless | | | | | | | | | | | | | |
| Manufacturer/Product Code: Goldenstar W371.G | | | | | | | | | | | | | |
| Pkg: 12 per case | | | | | | | | | | | | | |
| Control of the second s | ě | | | | 88.16 | | | 1 | | | | 84.9 | Accept low bid from Wagner |
| Monufacture/Product Code: Htt 28940 | XOS | | | | | | | | | | | | Grainper's bid was for 15/hox for .49 |
| Sze. 6" x 9" | | | | | | | | _ | | | | | ea. Home Depor's bid was for 8/box for |
| Pkg:10/80x | | | | | | | | | | | | | .51 ea. Springtime's bid was for 10/box |
| | | | | | | | | | | | | | for .39 ea. Wagner's bid was for 10/box |
| | | | 24.64 | | 7 26 | 4.00 | | | | 3.80 | | , | for .44 ea. Accept low bid from Codestino |
| 20 Scouring green pad, Light duty, 6x9 | Box | | | | | | | Ī | | | | | Blaine's bid was for 60/box for .38 ea. |
| Manufacturer/Product Code: HIL29956 | | | | | | | | | | | | | Grainger's bid was for 20/box for .77 |
| %x,9; 8x,5; | | | | | | | | | | | | | ea. Springsime's aid was for 10/00x for 25, as Wanner's Mil was for 10/00x |
| TKG: 10/86X | | | | | | | | | | | | | for 32 ea. Accept low bid from |
| | | | 23.04 | | 15.41 | | | | | 2.49 | | 3.2 | 3.2 Springtime. |

| Nem # | Description | Unit | All American Poly | Blaine | Central Poly | Grainger | Ноте Depot | Muco | Interboro | Share Corp. | Springtime | Unipak | Wagner | Comments |
|-------|--|------------------|----------------------|--------|--------------|----------|------------|-----------|-----------|-------------|------------|--------|--------|--|
| 21 | Ostrich feather duster, long feather, 20" Monufachuer/Product Code: Imp4603 Szes: 23" Pkg: 1/Case | Each | | | | 88.81 | 9:36 | | | | 8.06 | | 9.55 | Springtime's bid was for a 23" long feather cluster. This was determined to be acceptable. Accept low bid from Springtime. |
| a | | Each | | | | 31.37 | 31.32 | | | | 24.5 | | 28.5 | 28 5 Accest low bid from Sortnatine |
| 22 | 23 Pumice sticks Manufacturer/Product Code: Prime Line #2-10719 Stae: 3/4 x 1-1/4 x 6* Pkg: 2 Per Pkg/ HDS #117100 | ₽ _O X | | 23.38 | : | | 8 | 8 | | | 9 9 | | 20, | Blaine's bid was for 120ox for 1.65 ea. Home Deport's bid was for 20ox for 2.52 ea. Huor's bid was for 120ox for 1.58 ea. Springtime's bid was for 120ox for 1.575 ea. Magner's bid was for 120ox for 1.675 ea. Accest law bid from Sorindime. |
| 24 | Loundry tide, 38 tbs. box NO SUBSTITUTION Annufacturer/Product Code; 36#Tide Star; 36# Pkg; 1/Cose | Вох | | 76.08 | | 78.43 | | 77.88 | | | 24.86 | | 75.6 | |
| × | | Foch | | 8.88 | | 4.56 | 20.69 | 8.17 | | | 8.5 | | 8.05 | |
| 28 | Liobby dust pans Manufactures/Product Code: CSN3614003 Sze: 12" W/Metal Handle Pkg: 1/Case | Сахе | | 72.48 | | 42.16 | 15.57 | 15.75 | | | 95.9 | | 101 | Blaine's bid was for 6kgs for 12.08 ea. Granger's bid was for 4kgs for 10.54 ea. Horne Deport's bid was for 10.57 ea. Horos bid was for 10s for 15.75 ea. Horos bid was for 10s for 15.75 ea. Springtime's bid was for 10s for 9.56 ea. Wagner's bid was for 10s for 9.56 ea. Avagner's for was for 10s for 9.56 ea. Accept key bid form Schrigtime. |
| 72 | | Gallon | | 7.38 | 272 | 31.66 | 7.21 | o. cri | | 134.4 | 9, | | 6.81 | |
| 28 | Downword pressure winger & buckel, 44 quart Manufachurer/Product Code: RubberMaid 7577-88 Sze: 44 Gh. Pkg. 1 Fa. | Each | | | · · · · · | 96:98 | | | | | 88 | | 94.67 | Accept low bid from Wagner |
| 58 | 29 Disposable nititle glaves powder free, small, 8 mil Manufacturer/Product Code: HIL30520 Size: Small shill Pkg: 100/80x 10 Box/Case | Cose | | 83.2 | | 201.5 | 14.24 | 2 | | | 86 | | 60.9 | Blainn's bid was for 100 giovesthors 6 10 boxestos for 63.20 cs. Grainger's bid was for 50 gloves per cs. Home Depot's bid was for 50 gloves per was for 50 gloves pox 7.10 boxestos for 142.40 cs. Hucos' bid was for 50 glovestox 6 for 142.40 cs. Hucos' bid was for 100 glovestox 6 for 142.40 cs. Hucos' bid was for 100 sector for 55.60 cs. Glovestox 6 10 boxestox 6 for 55.60 cs. Vaganet's bid was for 100 glovestbox 6 10 boxestox 6 for 60.00 cs. Accept low bid from 60.9 Springtime. |

| Comments | ٥ | Billian's bid was for 100 gloves/box 4 10 boxes/cs for 82.20 cs. Grainger's bid was for 50 gloves/box 4 10 boxes/cs for 201.50 cs. Horne Decoxis ball was for 50 gloves per box 5 10 boxes/cs for 42.40 cs. Hucos 3dd was for 50 gloves/box 10 boxes/cs for 142.40 cs. Hucos 3dd was for 50 gloves/box 6 10 boxes/cs for 90 gloves/box 6 10 boxes/cs for 75.56 cs. Wagner's bid was for 100 gloves/box 8 10 boxes/cs for 75.56 cs. Wagner's bid was for 100 gloves/box 8 10 boxes/cs for 75.56 cs. Wagner's bid was for 100 gloves/box 8 10 boxes/cs for 75.56 cs. | Blaine's bid was for 100 gloves/box & 10 for 62 20 cs. Grainge's bid was for 50 gloves/box & 10 for 62 20 cs. Grainge's bid was for 50 gloves por box & 10 boxes/cs for 122,0 cs. House bid was for 50 gloves por box & 10 boxes/cs for 122,0 cs. House bid was for 50 gloves/box & 10 boxes/cs for 64,00 cs. Schrighme's bid was for 100 gloves/box & 10 boxes/cs for 55,50 cs. Wagnet's bid was for 100 gloves/box & 10 boxes/cs for 55,50 cs. Wagnet's bid was for 100 gloves/box & 10 boxes/cs for 55,50 cs. | Billine's bid was for 12/cs for 8.71 ea. Granger's tho was for the ror 16.55 ea. Huco's bid was for 12/cs for 8.34 ea. Huco's bid was for 12/cs for 8.40 ea. Share's bid was for 12/cs for 8.10 ea. Wapner's bid was for 12/cs for 8.61 ea. Huchen Deport and Wagners bid did not meet specie Deports et was not for 1 quart. Will 84.68 accept 37 fewers bid or 1 quart. Will | | 12 25 Access low bid from Blaine | 10 Access few bid from Wagner | Home Deports bid was for 12/cs for 6.64 ea. Huosi bid was for 12/cs for 2.66 ea. Wagner's bid was for 12/cs for 3.90 ea. 39.83 Accept low bid from Huoo. |
|----------------------|--|--|--|--|--|---|-------------------------------|--|
| Wagner | | | | * | | 2 | | ** |
| Unipak | V | | | | | | | |
| Springtime | 8 8 | K. | 8 33 | | 23.9 | | | |
| Share Corp. | | | | 25 | | | | |
| Interboro Sh. | | | | | | | | |
| Huco Inte | 3 | 8 | \$ | 800 | | ‡ ‡ | | 2.96 |
| <u> </u> | 4 | 14.24 | Ž | | | | 98.69 | 6.64 |
| Home Dapot | | | 10 | | | | | |
| Grainger | 201.5 | 201.5 | 201.5 | 117.3 | | 13.22 | | |
| Central Poly | | | | | | | | |
| Blaine | 2.5 | 83.2 | 2.08 | 5,5 | | 10.86 | | |
| All American Poly | | | | | | 100000 | | |
| Unit | COSO | Case | Cose | Case | ССВ | Foch | Each | Case |
| Description | D Disposable nitrie gloves powder free, medlum. 8 mil Momufactuer fraduct Code: HII.30521 22e: Ned 5.val Pkg: 100/80x 10 Box/Case | Obposable nitrile gioves powder free karge 8 mil Manufacturer/Product Code: Impact 8445. Star. 1 Pkg: 10/100 case | Disposable nifile gloves powder free x-karge. 8 mil Manufostuck/Product Code: Htt.30523 Spa: X-drge 5/411 Pkg: 100/Box 10 Box/Cose | S Stainless politin, quarts Manufacturer/Praduct Code: Shella Shine SSI-2 Sze: (12/Case Pkg: 12/Case | Rell towes, 8". bisoched, non-perfactied 40° per ros. 12 roll per case Manufactures/Product Code, KimberlyClark 2068 Szer, 8" - 40° Roll Pkg: 12 Rols/Case | 5 Wet mop, 64* handles, fiberglass head Manufacturer/Product Code: 84 Sze: Ea Pig; 12/case | | Vou Most Line remover, quarts Manufacturer/Product Code: 03-0103 Stee: Ot: Ptg: 12/Cose |
| Hem # | OF. | 16 1 | 32 | 8 | 8 | 38 | | 37 |

Invitation to Bid # 1007

Fitness Equipment for Del Norte Center

BOARD DOCUMENTS

Date: October 18, 2007 Prepared by: Joshua Morgan Coordinator of Purchasing

BOARD DOCUMENTS

General Information

1. On October 4, 2007, legal notices were sent to the following three newspapers requesting sealed bids for the purchase of fitness equipment for Del Norte Center:

Albuquerque Journal Hobbs Daily News Sun Las Cruces Sun News

- 2. Bid packets were sent to five potential bidders.
- 3. One bidder submitted their bid within the time frame specified by the bid package. No bidders were present at the opening.
- 4. The Business Office and the Director of Del Norte Center have evaluated the bids received. Their recommendation is shown on Page 3.

BOARD DOCUMENTS

Evaluation and Recommendation

The bidder responding to the Invitation is: Fitness Specialist, Odessa TX.

The Administration recommends acceptance of the bid submitted by Fitness Specialist of Odessa, TX in the amount of **\$40,716.00**.

The bid response results are shown on page 4. (Tabulation Summary)

Source of Funding: - FY 2007/2008

Equipment Renewal & Replacement Account #: 11000 – 1060 – 73102 - 101

NEW MEXICO JUNIOR COLLEGE ITB#1007 Tabulation Summary Fitness Equipment for Del Norte Center

| Description | Precor C954i Low Impact Treadmill | Precor C546i Self-Powered Elliptical Fitness Crosstrainer | Schwinn AD4 Wind Resistance Exercise Bike | Nautilus F3CC Cable Crossover Tower | Nautilus F3DLATP Dual-Pulley Lat Pulldown Tower | Delivery and Installation | |
|-------------|-----------------------------------|---|---|-------------------------------------|---|---------------------------|--|
| Item # | - | 7 | က | 4 | 5 | 9 | |

Resedential Preference Number

Total

Evaluation Total

| Quantify | ntity | Fitness Specialists | ecialists |
|----------|-------|---------------------|--------------|
| | | Unit Cost | Total Cost |
| 4 | | 5,195.00 | 20,780.00 |
| 2 | | 4,495.00 | 8,990.00 |
| 3 | | 574.00 | 1,722.00 |
| | | 2,975.00 | 2,975.00 |
| | | 1,899.00 | 1,899.00 |
| | | 4,350.00 | 4,350.00 |
| | | | \$ 40,716.00 |
| | | | |
| | | N/A | |
| | | | \$ 40,716.00 |



5317 Lovington Highway Hobbs, New Mexico 88240 505-492-2676

September 28, 2007

Dr. Steve McCleery New Mexico Junior College Board New Mexico Junior College 5317 Lovington Highway Hobbs, NM 88240

Dear Dr. McCleery and Distinguished Board:

Please consider this letter from the Western Heritage Museum Advisory Board in an effort to enhance income in support of the Museum. Such a fine facility is costly to maintain and operate, but there are some measures that can be taken to offset expenses.

The Museum Advisory Board is aware that several organizations and entities have requested renting a room at the facility, but when it was discovered that they could not serve wine and cheese, they withdrew. Therefore, after much consideration, the Advisory Board would like to bring to the NMJC Board the recommendation that wine and beer could be served at the Museum. Please understand that it would not involve Museum sponsored events and the distribution and consumption would be monitored at each event. The requesting person, organization, or business would be responsible for obtaining the licensing for the event.

| Sincerely, | \sim |
|--|----------------------------------|
| Charley R. Smith | Calver & Smith |
| Charley & mith, Chair | Calvin Smith, Executive Director |
| Western Heritage Museum Advisory Board | Western Heritage Museum |
| Ray Battagliai Reinhard Hinterreither | Randy McCormick Janice Spence |
| Phillip Jones | |



Western Heritage Museum and Lea County Cowboy Hall of Fame 5317 Lovington Highway Hobbs, New Mexico 88240

To: Dr. Steve McCleery and Distinguished New Mexico Junior College Board

From: Calvin Smith, Executive Director

Date: October 12, 2007

Subject: Approval of Oil Derrick Installation

The Museum has a wonderful opportunity with little or no expenditure from NMJC.

Eastern New Mexico University – Roswell has an oil derrick from around the 1930's that is a good example of one used in the fields in this area. They are willing to donate it to us. However, the cost of moving it and placing it on a permanent foundation will be and expense that a kindly donor has offered to take upon himself.

Please consider this a proposal to the Board for approval of moving and installing the oil derrick in front of the Museum.



Western Heritage Museum and Lea County Cowboy Hall of Fame 5317 Lovington Highway Hobbs, New Mexico 88240

To:

Dr. Steve McCleery and Distinguished New Mexico Junior College Board

From:

Calvin Smith, Executive Director

Date:

October 12, 2007

Subject: Approval of Sculpture Installation

The Museum has an opportunity for an artistic addition to the front of the Museum with little or no expenditure from NMJC.

Brian Norwood is willing to prepare a metal art sculpture of the cowboy and horse depicted in the logo. It will be approximately fifteen feet tall. A kindly donor has offered to purchase the piece.

Please consider this a proposal to the Board for approval of commissioning the artwork and installing it in front of the Museum.



Oloop by Avian Norwood

NEW MEXICO JUNIOR COLLEGE Personnel Recommendation for Board Consideration

| The following candidate is being | recommended for employment as follows: Date 10-9-07 |
|---|--|
| Candidate's name Nancy L. I | Powell |
| Position title Western He | eritage Museum Education and Events Coordinator |
| New position ☐ Existing posit | ion Classification Faculty X Professional Other |
| Is candidate related to another NM. | IC employee? yes X no If so, to whom |
| Effective date of employment * 1 | Standard contract length X 12 mos. 9 mos. other |
| Funding sourceInstitution | nal Funds |
| Paid advertising beyond *standard (*Standard: The Hobbs News-Sun, Direct Mail to appr | None None oximately 51 colleges in a 5-state region, NM Dept. of Labor, NMJC Website, KLMA Radio & Lubbock TX Workforce Development Website) |
| | \$34,758 Recommended annual salary \$35,283.00 Prorated salary X yes no % allocation(s) 11000 1071 61301 112 |
| Recommended and approved by: | Dean/Director McClery |
| Vice President | President |
| Selection Committee Members: | Calvin Smith - Executive Director of the Western Heritage Museum/LCCH |
| | Lisa Seed - Director of the Lea County Cowboy Hall of Fame |
| | Terri Blandin - Administrative Secretary - WHM/LCCHF |
| | |
| Comments: Ms. Powell wit | th a Master's degree and over twenty-one years of applicable |
| experience, meets and/o | or exceeds the minimum requirements for this position. |
| | |
| *Pending background chec | ·k. |
| | |

ABBREVIATED RESUME

Position

Western Heritage Museum Education and Events Coordinator

Personal Data

Name: Nancy L. Powell

Education

M.A., Eastern New Mexico University, Portales, NM, 1980

Major: Elementary Education

B.S., Southwestern Oklahoma University, Weatherford, OK, 1975

Major: Elementary Education Minor: Speech and Drama

Professional Experience

| New Mexico Junior College, Hobbs, NM Part Time Western Heritage Museum Education and Events Coordinator | 2/06 to present |
|---|-----------------|
| College of the Southwest, Hobbs, NM Adjunct Professor | 2002-2004 |
| Hobbs Municipal Schools, Hobbs, NM Teacher | 1975-2002 |

Organizations/Awards

New Mexico Association of Classroom Teachers-

Internal Vice President, President, Secretary, State Board Member, and web designer

Lea County Commission for the Arts

Director of Youth Fine Art Academy, summer 2005

Llano Estacado Art Association

Hobbs Association of Classroom Teachers



New Mexico Junior College Career Opportunities

Position Announcement • September 2007

Position Title: Western Heritage Museum Education and Events Coordinator

Position Description: This position reports to the Executive Director of the Western Heritage Museum and Lea County Cowboy Hall of Fame. Duties and responsibilities shall be, but are not limited to, the following: 1) Plan tours and other programs for museum visitors of all ages; 2) Coordinate with the Lea County Schools to provide educational field trips; 3) Develop curriculum and interpretive material related to temporary and permanent exhibits for student K-12; 4) Serve as on-site lead educator for school groups; 5) Develop and manage schools tour programs; 6) Oversee the docents; 7) Assist the Executive Director in selecting and booking events in the museum; 8) Coordinate the performers and assist with the needs to have successful presentations; 9) Coordinate with the Marketing department to advertise events and exhibits; 10) Work with the Executive Director and Curator to develop and plan exhibits; 11) Assist with installation/deinstallation of exhibits in North and South Galleries; 12) Assist Executive Director with projects and reports as needed; 13) Answer phones, interact with visitors; 14) Participate in a process of continual personal and professional improvements; 15) Actively participate in the institutional goals and objectives designed to support the mission of the college; 16) Serve on college committees as assigned; and, 17) Nothing contained herein shall limit the President in assigning the employee to any of the various college activities for which he/she would be qualified, in order to meet the needs of New Mexico Junior college.

Qualifications: A bachelor's degree in museum studies and/or three to five years teaching experience preferred. All degrees must be from a regional accredited institution.

Salary/Benefits: This is a twelve-month professional position with a salary range of \$27,807 - \$34,758 depending upon education and experience. Standard NMJC benefits apply.

Application Beadline: Open until filled. To ensure consideration, all application materials must be received as soon as possible.

To Apply: Submit NMJC application form, letter of application (cover letter), resume, unofficial transcripts and/or certifications, and eight (8) personal references with current phone numbers and addresses:

Human Resources New Mexico Junior College 5317 Lovington Highway Hobbs, NM 88240

New Mexico Junior College is an Equal Opportunity, Affirmative Action Employer and does not discriminate against any applicant for employment because of race, color, religion, sex, sexual orientation, national origin, age, disability, or veteran status. Qualified applicants are encouraged to apply.

APPLICANT LIST

Position: Western Heritage Museum Education and Events Coordinator

| Applicant | <u>Interview</u> | <u>Offer</u> | Remarks |
|------------------|------------------|--------------|-------------------------------------|
| Powell, Nancy L. | Yes | Yes | Start date: Pending Board approval. |



Memorandum

To:

Dr. McCleery

From:

Buddy Bascom

Date:

October 11, 2007

Re:

Request Board Approval for Employment of Relative: Custodian I –

Night/Daytime

After reviewing applications for the Custodian I – Night/Daytime position, I would like to recommend Lupe Aldaz for the vacancy (pending background check). Per the 2006-2007 NMJC Employee Handbook, (Policy No. 203 – Employment of Relatives), I am requesting approval from the Board because Lupe Aldaz is related to Francis Calderon, Maintenance II – Shipping/Receiving Clerk.

Pending Board approval, I would like for Ms. Aldaz to begin employment on November 1, 2007.

Buddy Bascom by Sheef founds

Thank you for your consideration.

Buddy Bascom

Custodial Supervisor